

# How to Find the Gold Buried in Your SAP B1 Data

**Data is the new currency for efficiency, business growth, and competitiveness.**

If you're using SAP Business One to run your operations, you're sitting on a gold mine of valuable business data for operational planning, financial analysis, sales forecasting, and other important business insights.

Unfortunately, this data is buried in the application and isn't easy to get to, but there are a few options:

- **Use a pre-built, self-service solution** that empowers executives to explore SAP Business One data at their own pace without technical assistance.
- **Create your own business analysis, reporting, and dashboarding solution in-house.** However, many small and mid-size businesses don't have the IT resources for this level of custom development.

- **Ask your SAP B1 partner to help.** Most will offer queries against SAP B1 that will address your current request. It won't provide any sort of self-service capability making you dependent for each request and can become costly over time.

## DIY Business Intelligence for SAP B1 at Your Fingertips

QuickStart from NewIntelligence is a customizable business intelligence solution that empowers executives and other business leaders to create persuasive reports and dashboards on their own.





**Quick time to value:** In three weeks or less, you can start getting business insight from SAP Business One data. Our team works closely with you to fully integrate QuickStart as quickly and efficiently as possible so you can see an immediate, positive impact in your business intelligence capabilities.



**Self-Service:** Designed for ease of use and self-sufficiency, QuickStart empowers business leaders to create their own reports and dashboards without having to wait for IT teams or an SAP Business One partner to fulfill simple requests.



**“Ad hoc” queries:** QuickStart enables users to ask any business question, so there's no need to seek or pay for technical help when exploring the data for insight.



**Easy to make changes:** Easily change and update reports and dashboards as your business needs evolve.



**Customizable:** Hit the ground running without having to reinvent the wheel by customizing reports and dashboards to meet unique business needs.

**20+ modules with more on the way:** for operations, financial reporting, and sales budgeting and forecasting.

## Reporting and Dashboarding

Becoming an analytics pro is easier than you think! QuickStart empowers business leaders to create, edit, and share a wide range of professional reports.

QuickStart leverages advanced IBM analytics and planning technology to help you create dynamic interactive reports and dashboards that present SAP Business One data in a user-friendly manner. Drag and drop from a simplified menu to create custom reports and dashboards for your specific needs and share them within your organization.



## Start Small and Grow

QuickStart for Operations starts at \$5,995 and it doesn't require additional SAP Business One licenses to use. Start with modules that deliver the insight you're looking for, and adopt more capabilities as your needs and business evolve.

## Operations Reporting

NewIntelligence offers four of our Operations modules to help get you started:

- Quotations
- Orders
- Invoicing
- Inventory

## Financial Reporting

To take your financial reporting to the next level, expand with these modules:

- GL Financial Reporting
- Accounts Payable
- Accounts Receivable

You can also add the Accounts Payable Detail module to the Financial Reporting suite as your needs dictate.

## Sales for Budgeting and Forecasting

To improve strategic planning, business efficiency, and revenue, add the QuickStart Sales for Budgeting and Forecasting module.

## Operations Modules to Add as Your Business Grows

- Available to Sell
- Container Management
- CRM
- Customer Price History
- Delivery
- Demand Forecasting for Inventory Management
- Drafts
- Fulfillment
- Landed Cost Analysis
- Purchasing
- Short Ship
- Warehouse Picking

## Get Started in 3 Simple Steps

- 1 Book your free strategy call today.** Call us at 1.833.426.4667, or email us at [info@newintelligence.ca](mailto:info@newintelligence.ca). One of our expert advisers will get back with you ASAP.
- 2 Find the right solution.** On the strategy call, we'll discuss how QuickStart can benefit your business and identify the best modules to get you started.
- 3 Start making reports and dashboards.** NewIntelligence handles the setup and trains your team. You'll see an immediate difference to the quality of your reporting and analytics. Our team will provide any support you need moving forward.





*NewIntelligence (NI) has been a joy to work with. We were initially concerned that we would not be able to fully use QuickStart as we don't have an in-house IT department. NI showed us how easy it is to use QuickStart and they continue to promptly support us if we have questions"*

— BOBBY KEOMANY,  
VP SALES & MARKETING, THAI UNITED FOOD TRADING LTD.,  
BURNABY, BRITISH COLUMBIA

## About NewIntelligence: The Business Intelligence Experts

At NewIntelligence, we're committed to helping organizations using SAP Business One get more from their reporting, dashboarding, and planning using our business intelligence solutions. As official partners of IBM, SAP, and Microsoft, we're fully equipped with the right tools to help businesses like yours optimize their analytics capacity.

## Contact Us

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