



COMPELLING REASONS TO CHOOSE:

QUICKSTART

for SAP B1

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Compelling Reasons to Choose: QuickStart for SAP B1

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Datawarehouse

QuickStart is a set of Business Intelligence tools that offer a pre-built datawarehouse designed for your SAP B1 environment. Your data will thrive in QuickStart and provide the insights you need to run a smarter business.

Our Pre-Built **SAP B1 data warehouse**, offers flexibility, ease of use and can be customized as needed.

A person is working at a desk. In the foreground, there is a laptop with a tablet resting on it. The tablet displays a software interface. To the right, a person's hand is holding a red pen over a notebook with handwritten notes and diagrams. The background is a plain wall.

Financial Reporting Application

One of the greatest advantages of QuickStart for SAP B1 are the pre-built capabilities it allows you to leverage.

The **out-of-the-box** nature of the solution is what allows busy business leaders to access their data via Reporting and Dashboarding in so little time, without having to access to connect and extract their SAP B1 data themselves.

This applies to many parts of the solution including the **Financial Reporting Application** which comes with all necessary tables for:

- G/L (General Ledger)
- P&L (Income Statement)
- Balance Sheet
- Trial Balance
- Journal Entries



Operational Reporting Application

Much like the Financial Reporting Application and most functionalities of the QuickStart solution, the **Operational Reporting Application** is designed for a quick installation and little to no customization from you.

The Operational Reporting Application helps you unlock the power of the data from various areas within your organization to make informed decisions.

Available modules include:

- Quotations
- Orders
- Invoicing
- Inventory
- Purchasing
- CRM
- A/R
- A/P
- ATS
- Delivery
- Short Ship
- Service

Budgeting & Forecasting Application

Our **Sales & Budgeting Application** allows you to perform budgeting and forecasting with a pre-built application.

You will be able to scale and grow with the planning analytics capabilities of QuickStart for SAP B1. No matter the complexity QuickStart's ease of customization will help you get the most value out of Planning & Analytics.

Budgeting & Forecasting will allow you to:

- Save time and money
- Grow your revenue
- Boost business efficiency
- Improve strategic planning



Behavior

Metric	Value
Pages / Session	35.941
Avg. Session Duration	1:05
3001:17	-

Conversions

Metric	Value
Goal Conversion Rate	21.81%
Goal Conversion Rate	20.81%
Goal Conversion Rate	27.80%
Goal Conversion Rate	25.80%
Goal Conversion Rate	8.01%



Why doesn't
NewIntelligence
offer more pre-built
Reports & Dashboards?



Give a Man a Fish, and You Feed Him for a Day.
Teach a Man To Fish, and You Feed Him for a Lifetime.



We believe in empowering business professionals to work efficiently. Other solutions offer many pre-built reports. This can seem convenient at first, but can be counter-productive. These reports require time and effort when it comes to customizing them to fit your needs. QuickStart is so easy to use that we encourage you to create reports and dashboards that will suit your specific needs from the start.

We also offer **Support** and **User Training**.

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Data and analytics is becoming the most important factor for business competitiveness.

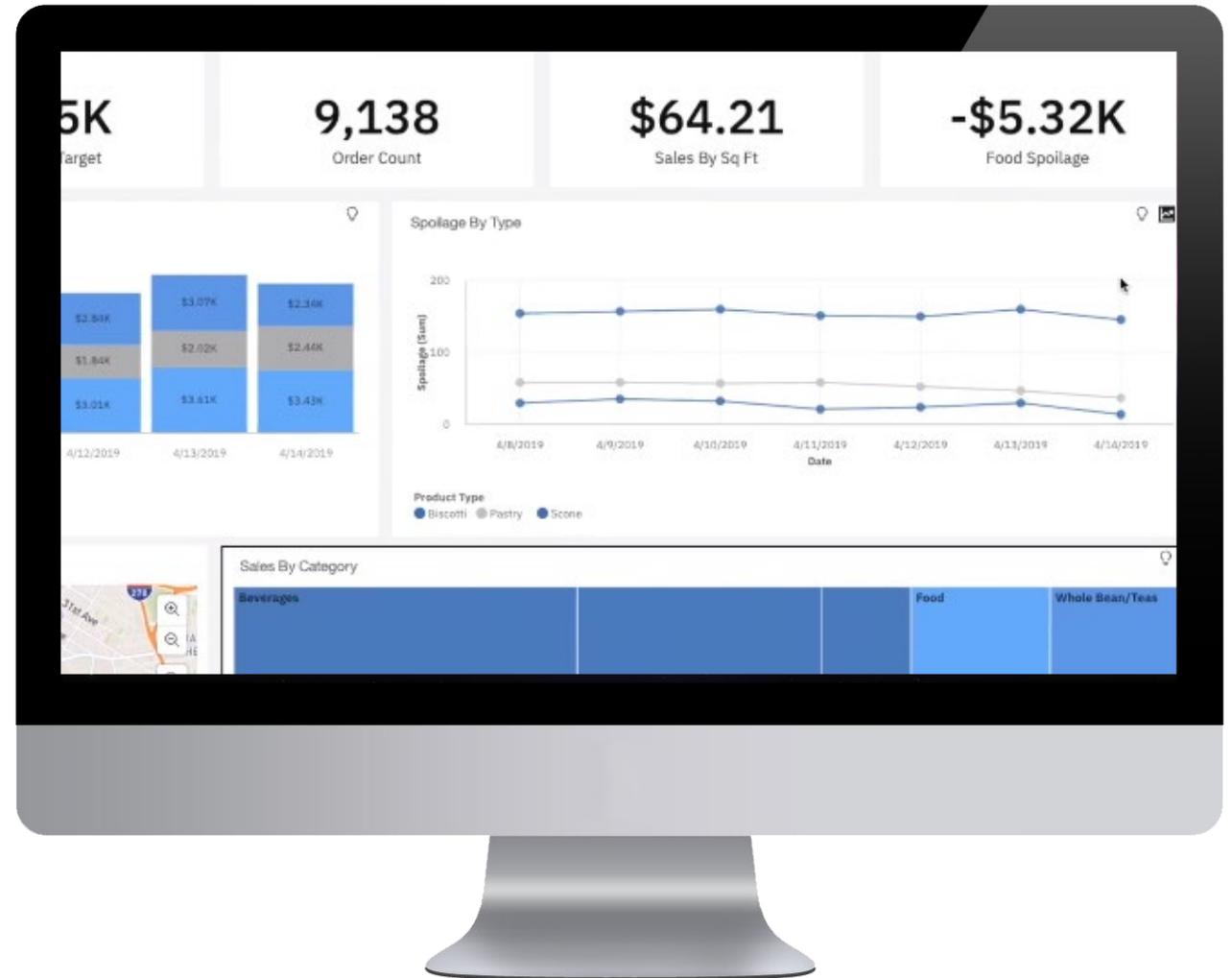
- 2019 IBM commissioned Forrester study: Unlock the Power of Data to Transform Your Business

QuickStart for SAP B1's Dashboarding feature is a powerful way to build valuable visualizations for your business.

QuickStart leverages the IBM Cognos Analytics and Planning Analytics technology to allow you to :

Dashboarding

- Create dynamic, compelling, and interactive dashboards
- Drag and drop data
- Auto-generate visualizations
- Identify patterns
- Share using e-mail



Reporting

We provide Reporting capabilities that are suitable from the most basic to the most advanced user.

QuickStart for SAP B1 gives you the power to create, edit and distribute a wide range of professional reports.

Finance, Operations, Sales, HR, Marketing and many other departments can benefit from seeing, receiving and reviewing their data with reports.

Becoming a pro at analytics is easier than you think and we want to empower businesses and their users to work smarter!

MS Office Integration



QuickStart lets you use your content (data, charts and more) in the familiar MS Office suite applications.

Using your data in **MS Office**, allows you to leverage its formatting, calculations, and presentation capabilities.



E-Mail Report Scheduling

One of the more robust and valuable capabilities offered by QuickStart is

E-Mail Report Scheduling.

Set it up and forget it! Then receive reports most pertinent and important to you directly in your inbox.

You can also schedule reports for your team members, select a format, HTML, Excel or PDF.

Burst Report Capability



Report bursting is more than convenient for team leaders or IT department.

This allows you to define who needs to receive the report, what groups you should include them in, set group options and enable bursting.

If you need to send a daily report to 10 people, including individual users, groups, roles, distribution lists or contacts, you can set this up once, without having to do tediously manual work on a regular basis.

This capability is a significant time saver and reduces overall maintenance time.

You & Your Team Will Feel Empowered to...

Self-Service

- Create your own **Reports**
- Create your own **Dashboards**
- **Run** and **schedule** reports on your own
- Work within QuickStart autonomously without needing to ask management or another 3rd-party.
- Have access to information without having to wait for IT. Your IT teams will be able to focus on critical issues and dedicate time to other projects.
- The ease of use of the tools allow you and your team members to be self-sufficient.

Up & Running in 2-3 weeks

... and we mean it!

NewIntelligence has a proven track record of successful implementation times of **2 to 3 weeks**.

QuickStart plugs right into your infrastructure, leveraging its reporting and dashboarding capabilities, to make the most of your SAP Business One data.

Thanks to our project management, methodology, expertise, and a true effort to understand your infrastructure and needs, our team of Business Intelligence experts will have you up and running in no time!

Implementation Time

Metrics & Performance Alerts

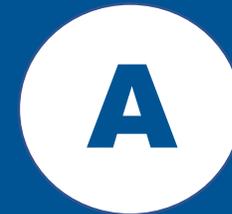


Instead of going into the system to pull information, you can set up QuickStart to push alerts to you based on specific criteria.

Instead of the barrage of notifications we can receive with e-mail and text notifications, you can focus specific information you need to receive.



Do I need to have
SQL/Query skills
to work in QuickStart?



No. Working in QuickStart does not require technical or SQL/Query skills.

SQL & Query is automatically created in the background, as it is built into QuickStart.

Ease of Customization

NewIntelligence can set you up for success by bringing any of your required UDFs (User Defined Fields) into the datawarehouse.

Your users can execute various levels of customization if they follow some of the trainings we offer.

Competitor Solution**Build from
scratch****Buy &
Customize****vs. QuickStart****Buy &
Go Live**

Build vs. Buy

Many reporting tools on the market involve you having to spend additional time either building the foundation from scratch or having to customize it. This involves spending additional funds and a lot of time on implementation.

QuickStart offers a turnkey solution that can be installed quickly, and includes all of the tools you require out-of-the-box.

User Training

Need training for a few users or a larger group? Do your users have different skill levels? NewIntelligence will be happy to evaluate your needs and accommodate with a proposal that'll fit your needs.

Our professional services team will take care of everything and provide digital training materials. Your team will be lead to success by our Business Intelligence experts.

Technical Features



Supports both SQL & HANA versions of SAP Business One

Cloud and On-Premise Available



Data Security



User-Based Security



Browser-Based User Interface



“Save As” Format Option



Mobile & Tablet Friendly

Thank you!

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